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By Ais Mail 82-3322 28th July, 2003

Securities & Exchange Commission
Division of Corporate Finance

450, Fifth Street, Washington DC 20459, US.

Fax: 03029368

SUPPL

Dear Sir,

- 1. In terms of Clause 41 of the Listing Agreement, we are pleased to enclose herewith a statement containing the Unaudited Financial Results (Provisional) of Grasim Industries Limited for the quarter ended 30<sup>th</sup> June, 2003, which have been taken on record by the Board of Directors of the Company at their meeting held today.
- 2. A copy of the Press Release being issued in above connection is also enclosed herewith.

Thanking you,

Yours faithfully,

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Ashok Malu Company Secretary

Encl: as above

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### GRASIM INDUSTRIES LIMITED

(Corporate Finance Division)



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28th July, 2003

Securities & Exchange Commission Division of Corporate Finance 450, Fifth Street, Washington DC 20459, USA

Fax: /

By Ais Mail

Dear Sir,

- 1. This is further to our letter of date vide which we have sent to you the Unaudited Financial Results (Provisional) of Grasim Industries Limited for the quarter ended 30<sup>th</sup> June, 2003, which have been taken on record by the Board of Directors of the Company at their meeting held today. The Statutory Auditors of the Company had done the Limited Review of the aforesaid results which have been submitted to you by us.
- 2. We are now sending herewith the copy of the certificate of date of our Statutory Auditors certifying that the Limited Review of the aforesaid Financial Results has been done by them as required under clause 41 of the Listing Agreement.

Thanking you,

Yours faithfully,

Ashok Malu Company Secretary

Encl: as above

#### GRASIM INDUSTRIES LIMITED

(Corporate Finance Division)

LODHA & CO.
CHARTERED ACCOUNTANTS
12,Bhagat Singh Marg,

Gole Market, New Delhi - 110 001

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G.P. KAPADIA & CO.

CHARTERED ACCOUNTANTS

Hamam House, Ambalal Doshi Marg,

Hamam Street,

Mumbai - 400 023

## **AUDITORS' REVIEW REPORT**

#### TO THE BOARD OF DIRECTOR'S OF GRASIM INDUSTRIES LIMITED

We have reviewed the accompanying statement of un-audited financial results of Grasim Industries Limited for the three months period ended on June 30, 2003. However, we have not reviewed the figures for the corresponding three months period ended on June 30, 2002 in previous year. This statement is the responsibility of the Company's Management and has been approved by the Board of Directors.

A review of interim financial information consists principally of applying analytical procedures for financial data and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the generally accepted auditing standards, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review conducted as above, nothing has come to our notice that causes us to believe that the accompanying statement of un-audited financial results prepared in accordance with accounting standards and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement."

For LODHA & CO., Chartered Accountants

NARENDRA LODHA

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Place: Mumbai

Dated: 28<sup>th</sup> July, 2003

For G.P.KAPADIA & CO.,

Chartered Ascountants

ATUL B. DESAI

Partner



# UNAUDITED FINANCIAL RESULTS FOR THE THREE MONTHS ENDED 30TH JUNE, 2003

Rs in Crores

	Three Months Ended 30th June 2003	Three Months Ended 30th June 2002	Year ended 31st March 2003 ( Audited )
Net Sales / Income from Operations	1,174.67	1,135.51	4,626.29
Other Income	21.06	9.27	. 115.84
Total Expenditure			
- Decrease / (Increase) in Stock	47.28	66.19	16.70
- Raw Material Consumed	274.05	249.73	1,175.91
- Purchases of Finished Goods	12.52	4.42	17.62
- Payment to & Provision for Employees	80.52	75.18	326.32
- Power & Fuel	201.70	201.77	855.53
- Freight, Handling & Other expenses	125.95	137.43	508.68
- Other Expenditure	164.43	155.33	699.70
Total Expenditure	906.45	890.05	3,600.46
Interest	39.08	44.18	168.41
Gross profit	250.20	210.55	973.26
Depreciation	67.01	62.42	254.14
Profit before Exceptional Items and Tax	183.19	148.13	719.12
Tax Provision of earlier years written back	-	-	40.00
Loss on Sale of Shares in Mangalore Refinery & Petrochemicals Ltd.	-	-	(208.62)
Employees separation cost	(2.70)	(1.66)	(5.92)
Profit before Tax Expense	180.49	146.47	544.58
Provision for Current Tax	(48.00)	(34.00)	(192.00)
(Deferred Tax) / Deferred Tax write-back	(2.00)	(7.00)	15.00
Net Profit	130.49	105.47	367.58
Paid up Equity Share Capital (Face Value Rs. 10 per share)	91.69	91.69	91.69
Reserves excluding Revaluation Reserve			2,879.35
Basic & Diluted EPS for the period (Rupees)	14.23	11.50	40.09

#### Notes:

- 1. The Operations at the Company's Staple Fibre Plants at Nagda and Harihar were suspended for 45 & 44 days respectively, due to water shortage at these locations. With the onset of monsoon and availability of water, Company has resumed normal operations at these plants.
- 2. Pursuant to the open offer made by the Company to acquire upto 20% of the total subscribed and fully paid-up equity capital of Larsen & Toubro Ltd. (L&T), the Company has acquired 944356 shares at a price of Rs. 190 per share. The Company now holds 15.73% of L&T's total subscribed and fully paid-up equity capital.
- 3. As part of the proposal for the demerger of Cement Business of L&T into a Separate Company (Cemco), the Company proposes to acquire 8.5% equity stake in Cemco from L&T and to make an open offer for purchase of an additional 30% of the equity of Cemco. Post demerger, the Company also proposes to sell its entire holding in L&T to L&T Foundation / Trusts.

  The completion of the demerger process and consequential acquisition/sale of shares is subject to various statutory and regulatory

Cont. on Page 2

1080

2

4. Segments Reporting:

4. Segments Reporting:			Rs. in Crores
	Three Months	Three Months	Year ended
	Ended 30th	Ended 30th	31st March 2003
	June 2003	June 2002	(Audited)
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1. SEGMENTEREVENUE		A STATE OF THE STA	ALCOHOL: N
a Fibre & Pulp	392.50	419.02	1,643.66
b Cement	572.09	542.88	2,187.30
c Sponge Iron	125.83	87.74	405.97
d Chemicals	53.88	52.66	256.71
e Textiles	52.07	53.92	231.06
f Others	0.01	2.65	5.73
TOTAL	1,196.38	1,158.87	4,730.43
(Less): Inter Segment Revenue	(21.71)	(23.36)	(104.14)
Net Sales / Income from Operations	1,174.67	1,135.51	4,626.29
•••			
24 DEGMENTARESQUARENT			
a Fibre & Pulp	96.68	124.19	543.81
b Cement	68.62	61.82	222.02
c Sponge Iron	39.62	11.40	66.56
d Chemicals	7.40	4.32	38.38
e Textiles	(0.91)	(8.54)	(22.12)
f Others	(0.01)	(1.41)	(4.08)
TOTAL	211.40	191.78	844.57
Add / (Less):		į	
Interest	(39.08)	(44.18)	(168.41)
Net Unallocable Income / (Expenditure )	10.87	0.53	42.96
Profit before Exceptional Items and Tax Expense	183.19	-148.13	719.12
Tax Provision of earlier years written back	-	•	40.00
Loss on Sale of Shares in Mangalore Refinery & Petrochemicals Ltd.			(208.62)
Employees separation cost	(2.70)	(1.66)	(5.92)
Profit Before Tax Expenses	180.49	146.47	544.58
3 CAPITAL EMPLOYED			

5. Segments have been identified in line with the Accounting Standard on Segment Reporting (AS 17), taking into account the organisational structure as well as the differential risks and returns of these segments. Details of products included in each of the above segments are as under:

TOTAL

Fibre & Pulp - Viscose Staple Fibre & Rayon Grade Pulp

Chemicals

Fibre & Pulp

Sponge Iron Chemicals

Cement

Textiles

Others

- Caustic Soda & Allied Chemicals

Cement Sponge Iron - Grey & White Cement

- Sponge Iron

Unallocated Corporate Capital Employed

TOTAL CAPITAL EMPLOYED

Textiles

- Fabrics & Yarn

6. Segment-wise break-up for Employee Separation Cost is as under:

			Rs. in Crores
	Q1-FY2004	Q1-FY2003	FY2003
Fibre & Pulp	1.64	0.97	3.58
Chemical	0.72	0.39	1.16
Cement	0.20	0.11	0.73
Textiles	0.03	0.19	0.45

826.04

483.95

197.55

108.48

3,627.73

2,193.89

5,821.62

2.23

2,009.48

- 7. Previous period's figures have been regrouped / rearranged wherever necessary to conform to this period's classification.
- 8. During the quarter, total four investor complaints were received, which were promptly attended by the Company. No complaints were pending either at the beginning or at the end of the quarter.
- The above results have been taken on record at the meeting of the Board of Directors held on 28th July, 2003.

0. The Limited Review, as required under clause 41 of listing agreement, has been completed and the related report is being submitted to the concerned Stock Exchanges.

For and on behalf of Board of Directors

814.07

548.72

217.69

132.52

3,756.93

1,572.66

5,329.59

7.96

2,035.97

850.57

497.76

210.75

109.34

3,759.55 1.919.33

£ 5,678.88

3.44

2,087.69



Shailendra K. Jain Whole-time Director

